



## CITY OF COMPTON

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### FOR IMMEDIATE RELEASE

Thursday, September 15, 2016

## PRESS RELEASE

### City of Compton Lands Fortune 500 Company

*UPS to Open Package Delivery Center at Brickyard Site*

**COMPTON, CA** – The City of Compton voted unanimously Tuesday to enter into an incentive agreement with United Parcel Service, Inc. paving the way for the 47<sup>th</sup> ranked Fortune 500 company to open up a new package delivery center in Building One at the 59 acre “Brickyard” site located north of Central and Rosecrans Avenues. Under the agreement, UPS's workforce will be comprised of 35% Compton residents as new full-time employees which is in compliance with the Brickyard’s local hiring obligations via their Community Benefits Agreement with the City of Compton. UPS will also invest a minimum of \$70 million in equipment purchases in the City within five years from execution of the agreement. In exchange, the City of Compton will pay UPS the equivalent of 30 percent of sales and/or use from their new Compton location for up to a ten year period. UPS will be the anchor tenant at the new Brickyard site.

“We’re excited to bring UPS to the City of Compton,” said Mayor Aja Brown. “After a regional search for a new delivery center location they saw the advantages of opening one in the ‘Hub City’. As part of my Vision for Compton, in 2013 I introduced a Community Benefits ordinance that mandated local hiring and business preference requirements. This ordinance mandates that 35 percent of new construction and permanent jobs are reserved for Compton residents and we’ve initiated the local training programs to ensure that residents are trained and ready for work. For the first time in Compton’s history, the Community Benefits Agreement was included in the development agreement—a legally enforceable document which ensures that these employment thresholds aren’t just goals but that they will become reality. For years to come residents will see the amazing affects of this significant investment by UPS into the Compton economy.”

“Within the first five years working at the new site there would be approximately 160 full time and 300 part time employees,” explained Shane Simpson, UPS Region Tax Manager at Tuesday’s city council meeting. “This project is a win win both for the city and for UPS. UPS will be bringing new jobs and the city will realize new revenue. I’d like to thank Mayor Brown and the City Council for considering this incentive for approval.”

In March 2015 the City Council approved the Brickyard Development Agreement with the goal of transforming the site from an underutilized Brownfield to a center of economic productivity.

UPS will lease Building One of the Brickyard Commerce center located on the eastern portion of the site near the intersection of McKinley Street and Sam Littleton Avenue occupying 525,400 square feet of floor space with access points from both McKinley Street and Rosecrans effectively making UPS the anchor temple.

Located at 13633 South Central Avenue, the Atkinson Brickyard had been family owned since 1934. The Atkinson Brick Company operated a clay mining and brick manufacturing operation on site for several decades, which ceased in the early 2000’s. Nearing completion, the new Compton Brickyard boasts a sustainable design with state-of-the-art architecture the likes of which do not exist currently anywhere in Greater Los Angeles. The project will help connect Compton to the billions of dollars flowing annually through the Ports of Los Angeles and Long Beach, while also creating a best-in-class development on a site that has been underused for decades.

The new Compton Brickyard is on track to bring hundreds of industrial jobs to Compton. As a part of the City’s Community Benefits Agreement with the developers Trammell Crow, \$250,000 in seed money has been donated to create an industrial jobs training program in collaboration with the Compton Unified School District and Compton College District to help ensure that Compton residents are qualified to compete for the new job opportunities as they become available. Typical light industrial jobs include expeditor, fork lift operator, inventory technician, packager, pick and pack worker, shift coordinator, sorter, shipping and receiving, security and warehouse staff roles among others. The project has provided preferential hiring during construction for local and minority-owned subcontractors. Six Compton residents have already been selected for an apprenticeship with all fees and costs covered.

Trammell Crow has committed nearly \$1 million to the City of Compton to support the project including \$463,573 to the Compton Unified School District and Compton Community College District, \$250,000 towards a Compton CareerLink job training and \$45,000 to the revitalization of Jackie Robinson Stadium.

"From the very beginning of this project Trammell Crow Company has been committed to delivering a best-in-class development with the Compton Brickyard Project that brings much-needed jobs and street improvements to the community," said Brad Cox Senior Managing Director for Trammell Crow Company. "We thank Mayor Brown, City Councilwoman Zurita and the entire Council and our many neighborhood supporters for their partnership over the past three years to make this milestone a reality. We join them in welcoming UPS to Compton and look forward to the continued success of the project and this great city."

UPS actively encourages its employees to volunteer and improve the community in which they operate. UPS and its employees are the first in United Way history to donate \$1 billion. In 2015, UPS employees contributed \$55 million in pledged support to United Way and employees logged nearly 2.35 million hours of volunteer service. As a corporation, UPS full and part time employees are eligible for education scholarships and tuition reimbursement. UPS is also committed to doing more to positively impact communities and the environment through their UPS Sustainability Ambassadors program.

“UPS coming to Compton provides tangible benefits to residents,” continued Mayor Brown. “Along with jobs and the tax revenues, UPS is going to continue its tradition of being a responsible and giving corporate partner. Their investment shows that they believe in Compton. I thank Trammell Crow for continuing to fulfill their commitments to Compton. Promises made, promises kept.”

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